



PROJECT MEMO

MEMO CONCERNS

Inquiry to manufacturers of fuel cells

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Only one manufacturer returned a positive answer regarding costs and deliveries on fuel cells:
ZeTek offered two AFC stack units, both of 2,2 kW:

One manually operated: Price 26 250 £ (11 932 £/kW ≈ 160 000 NOK/kW)
One fully automated: Price 31 500 £ (14 318 £/kW ≈ 192 000 NOK/kW)

These prices are far higher than costs depicted in literature today and illustrates that the costs are to be considered as developing costs more than actual production costs. In addition, the difficulties in finding manufacturers interested in selling us fuel cells, implies that the technology is not mature for commercial sale.

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